



106.7 FM / 1150 AM RAPID CITY

www.FoxSportsRapidCity.com

JOB OPENING

106.7 FM & 1150 AM Fox Sports Rapid City is the #1 sports station in the Black Hills of South Dakota and we are seeking our next Sports Director and Sales Executive!

Fox Sports Rapid City features the best national sports talk programming, local play-by-play coverage, and Rapid City's Only Live and Local Sports Talk Show, The Nate Brown Show.

This position offers a base salary, plus an aggressive sales commission with great earning capacity.

Sports Director/Sales Executive Responsibilities:

On Air:

- Lead play-by-play announcer for Fox Sports Rapid City
- Conduct interviews and podcast content
- Write and produce local sports updates on Fox Sports Rapid City
- Lead Producer for The Nate Brown Show
- Book guests and work toward being a fill-in and co-host of The Nate Brown Show
- Produce game promos and the Best of The Nate Brown Show

Sales:

- Establish and develop meaningful business relationships
- Present compelling marketing proposals that will help local businesses grow market share
- Prospect and set up meetings with business owners/managers to exceed monthly sales goals
- Professional follow-up on all generated business to assure that the client is being serviced
- Write effective radio commercials and work with Production to ensure proper on-air execution

To Apply:

Email Cover Letter and Resume to Nate Brown: nate@foxsportsrapidcity.com